



SOVEREIGN VALUATIONS

Curriculum Vitae

Daniel W. Ekins AAPI GAIST GAICD

Director Valuations and Advisory New South Wales

Bachelor of Applied Science - Property Resource Management - Uni-SA.

Graduate Diploma in Applied Finance – Uni-SA

Graduate Diploma in Property Development

Associate Member of the Australian Property Institute

Graduate Australian Institute of Superannuation Trustees

Graduate Australian Institute of Company Directors

Certified Practising Valuer 109599



- Daniel Ekins has worked in the Australian Property market since 1985 with roles in valuation, asset management and real estate funds management developing property and finance expertise across many property classes.
 - Daniel's valuation experience includes roles at Knight Frank and Jones Lang LaSalle where he primarily undertook Sydney CBD and metropolitan commercial and industrial valuations. He gained exposure to project leasing, capital transactions and real estate litigation matters as an asset manager for a Japanese property development company managing commercial and retail assets in Sydney, Melbourne, and Adelaide.
 - Daniel has spent many years as a real estate investment trust (REIT) fund manager working for Deutsche Bank and Zurich Investment Management analysing and investing in Australian and International property investments on behalf of major institutional investors. During this time Daniel managed a multi-billion-dollar portfolio and built broad networks within Australia's institutional commercial real estate market. As part of this role Daniel was responsible for setting global asset allocation giving him a good understanding of macro-economic drivers of the property market, and real estate equity and debt capital flows. From this experience Daniel brings a broader capital markets perspective to the valuation of commercial real estate.
 - Daniel has expertise across most asset classes including residential, metropolitan and core institutional grade commercial and industrial properties, development sites and specialised assets including childcare centres. Recent compulsory acquisition projects Daniel has advised on include the New Shellharbour Hospital Project and Sydney Metro West. Development Sites valued include gross realisations for metropolitan projects from under \$10million to core CBD projects of over \$1billion.
 - Valuations have been undertaken for finance, balance sheet, and compulsory acquisition purposes.
 - Daniel is active with the Property Council of Australia facilitating its Property Investment and Finance Course, mentoring in the Girls in Property program, and serving as a judge on the Innovation and Excellence Awards assessing major property development projects across various financial and non-financial criteria.
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